

Perseverance

by Harry E. Rice

It's a rare man who doesn't get discouraged. Whether it happens to us or to a subordinate we are trying to cheer up, the answer centers around one word: **PERSEVERANCE**.

The value of courage, persistence and perseverance has rarely been illustrated more convincingly than in the life story of this man (his age appears in the column at the right):

★ Failed in business	22
★ Ran for Legislature and was defeated	23
★ Again failed in business	24
★ Elected to Legislature	25
★ Sweetheart died	26
★ Had a nervous breakdown	27
★ Defeated for Speaker	29
★ Defeated for Elector	31
★ Defeated for Congress	34
★ Elected to Congress	37
★ Defeated for Congress	39
★ Defeated for Senate	46
★ Defeated for Vice President	47
★ Defeated for Senate	49
★ Elected President of the United States	51

That's the record of Abraham Lincoln. There are times of discouragement that come to all of us. Persevere

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